# TRAVEL TECHNOLOGY



## NEXTPAX COMPANY OVERVIEW

### Background & history

- Company formed in 2006
- Based in Almere the Netherlands
- Focus on vacation rental market as a channel manager
- Connectivity, automation and efficiency are driving focus of the company
- Leading vacation rental channel manager in Europe

#### General overview

- Electronically connecting vacation rental / lodging inventory to major travel distribution channels
- Direct connectivity into Property Management Systems, centralised management of rates, availability and inventory for all distribution channels
- Retrieve bookings from distribution channels and automatically deliver into the Property Management System
- Automatically updates content from Property Management Systems to channels
- Provides highly automated and efficient way to increase bookings
- Distribution channels: 300+

#### Key features

- Multi-Unit capability (collapsed calendar or inventoried)
- Single-Unit inventory
- Daily Pricing
- LOS Pricing
- Per Person Pricing
- Multi-Currency
- Multilingual
- Policies at property and unit level

- Auto property build from your PMS
- Auto property build onto distribution channels
- Auto content updates (between weekly and every 24h depending on channel)
- Auto unit detection to add / delete from your PMS
- Deliver credit card to PMS or merchant processor
- Fully PCI compliant
- Content enhancement tool

#### Business model

- Between property manager and distribution channel with regards to:
  - Commercials
  - Policies
  - Communication
  - Accounting

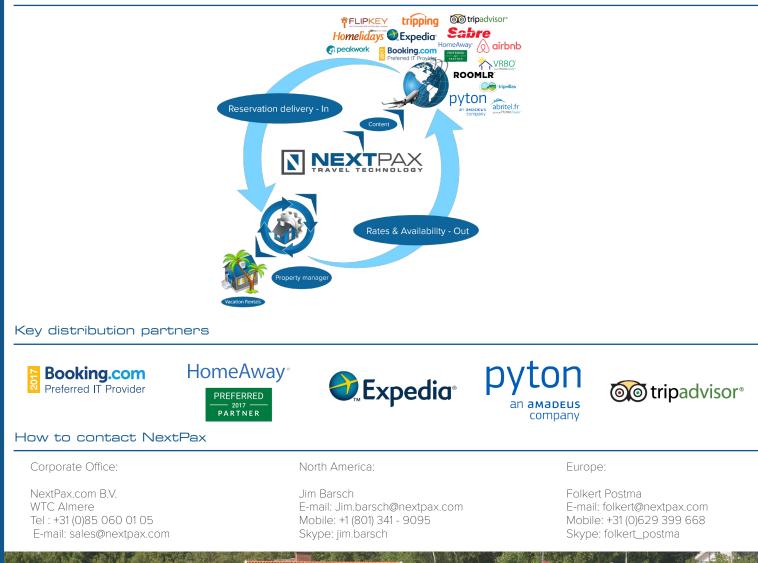
- Between property manager and NextPax:
  - Contract for connectivity only
  - No startup or monthly fees
  - NextPax can be paid by property manager or distribution channel
  - NextPax charges a small percentage of the booking
  - NextPax is not the merchant of record

# NEXT PAXE

### Why use NextPax?

- Proven track record
- Over 350,000 vacation rental units around the globe on the NextPax platform
- Leading channel management model & solution for vacation rental property managers
- High velocity technology development typical integrations take between 4 days and two weeks with new property management systems or distribution channels
- Extensive technical collaboration with distribution channels to improve APIs, processes etc.
- Highest degree of automation in the vacation rental channel distribution space
- Can handle virtually all the unique variations found in the vacation rental / specialty lodging space
- Accurate data pricing, policies, content etc.
- Improved customer experience due to accurate information and booking experience
- No startup or monthly fees
- Cost effective, highly efficient channel management solution

#### Process overview



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