



NEXTPAX COMPANY OVERVIEW

Background & history

- Company formed in 2006
- Based in Almere the Netherlands
- Focus on vacation rental market as a channel manager
- Connectivity, automation and efficiency are driving focus of the company
- Leading vacation rental channel manager in Europe

General overview

- Electronically connecting vacation rental / lodging inventory to major travel distribution channels
- Direct connectivity into Property Management Systems, centralised management of rates, availability and inventory for all distribution channels
- Retrieve bookings from distribution channels and automatically deliver into the Property Management System
- Automatically updates content from Property Management Systems to channels
- Provides highly automated and efficient way to increase bookings
- Distribution channels: 300+

Key features

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| <ul style="list-style-type: none"> • Multi-Unit capability (collapsed calendar or inventoried) • Single-Unit inventory • Daily Pricing • LOS Pricing • Per Person Pricing • Multi-Currency • Multilingual • Policies at property and unit level | <ul style="list-style-type: none"> • Auto property build from your PMS • Auto property build onto distribution channels • Auto content updates (between weekly and every 24h depending on channel) • Auto unit detection to add / delete from your PMS • Deliver credit card to PMS or merchant processor • Fully PCI compliant • Content enhancement tool |
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Business model

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| <ul style="list-style-type: none"> • Between property manager and distribution channel with regards to: <ul style="list-style-type: none"> - Commercials - Policies - Communication - Accounting | <ul style="list-style-type: none"> • Between property manager and NextPax: <ul style="list-style-type: none"> - Contract for connectivity only - No startup or monthly fees - NextPax can be paid by property manager or distribution channel - NextPax charges a small percentage of the booking - NextPax is not the merchant of record |
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Why use NextPax?

- Proven track record
- Over 350,000 vacation rental units around the globe on the NextPax platform
- Leading channel management model & solution for vacation rental property managers
- High velocity technology development – typical integrations take between 4 days and two weeks with new property management systems or distribution channels
- Extensive technical collaboration with distribution channels to improve APIs, processes etc.
- Highest degree of automation in the vacation rental channel distribution space
- Can handle virtually all the unique variations found in the vacation rental / specialty lodging space
- Accurate data – pricing, policies, content etc.
- Improved customer experience due to accurate information and booking experience
- No startup or monthly fees
- Cost effective, highly efficient channel management solution

Process overview



Key distribution partners



How to contact NextPax

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